



VICE PRESIDENT FOR UNIVERSITY ADVANCEMENT SEARCH

Savannah State University (SSU) invites nominations and applications for the position of vice president for university advancement. The University is the oldest public historically black institution in the state of Georgia and a fully accredited unit of the University System of Georgia. It is seeking a dynamic, accomplished, and creative leader who will oversee the development and implementation of the University's advancement goals as well as direct the integrated university advancement units which include fundraising, development, alumni relations, and marketing and communications. Embracing the university's mission of developing productive members of a global society through high quality instruction, scholarship, research, service, and community involvement, the vice president for university advancement must be highly motivated and a collaborative strategist with skill sets for transforming the University's advancement program into a distinctive model for securing resources to fulfill SSU's educational mission.

The vice president for university advancement reports to and advises the president on matters of fundraising and development of the institution's external resources. As the chief advancement officer, the successful candidate will serve as executive director of the University Foundation. The vice president is responsible for the orchestration of the University's comprehensive capital campaigns, cultivation and solicitation of major gifts, prospect research and management, alumni relations, and the coordination of communication with internal and external institutional constituencies. The vice president for university advancement represents and acts for the president on matters of fundraising and philanthropy. He/she is expected to maintain collaborative working relationships with internal and external University constituencies.

Founded in 1890 as a land-grant institution of higher education, SSU serves more than 4,500 students who are enrolled in a nurturing educational environment that embraces social and intellectual diversity and prepares them to perform at higher levels of economic productivity, social responsibility, and excellence in their chosen fields of endeavor in a changing global community. Located minutes from the famed historic district of Savannah, Georgia, SSU offers academic programs in the College of Business Administration, the College of Liberal Arts and Social Sciences, the College of Sciences and Technology and the School of Teacher Education, which lead to baccalaureate and master's degrees; a strong athletic program with NCAA affiliation; and an array of extra-curricular and recreational activities for students.

The successful candidate for the position must have senior level experience and a successful record of fundraising in a university or related non-profit organization; a minimum of a Master's degree in an appropriate field; excellent oral and written communication skills; exceptional public relations skills; strong analytical and organizational skills; skills for conducting a successful capital campaign; understanding of and the ability to manage a university foundation; the ability to interact effectively with internal and external constituencies; experience in donor cultivation, solicitation, and stewardship; and the ability to define a vision, set goals and strengthen the culture of philanthropy at the University.

A confidential review of nominations and applications will begin immediately and continue until the position is filled. For best consideration, materials should be provided by **November 25, 2011**. Nominations should include name, address, telephone number, and email address. Application materials should include a letter explaining relevant experience, a resume, and the names, addresses, telephone numbers, and email addresses of five references. Nominations and applications, which will be kept confidential, should be sent electronically to:

AYERS & ASSOCIATES, INC.

Savannah State University - Vice President for University Advancement Search
2001 Jefferson Davis Hwy., Suite 503, Arlington, Virginia 22202
Telephone: 703-418-2815 Fax: 703-418-2814 Email: contactus@ayersandassoc.com

The President expects to make an appointment by **December 2011** with a reporting date in **January 2012**.

Savannah State University is an Equal Opportunity/Affirmative Action Employer